

Item	Item Subcategory	2017 BUDGET	2018 BUDGET	2018 YTD INCOME AND EXPENSE	PROPOSED 2019 BUDGET	NOTES
INCOME						
Bead Bazaar		\$ 25,000	\$ 31,121.00	\$ 26,829.00	\$ 31,121.00	
	Vendor tables		\$ 23,725.00	\$ 22,160	\$ 23,725.00	
	Admission		\$ 2,000.00	\$ 1,909	\$ 2,000.00	
	Classes		\$ 3,300.00	\$ 1,388	\$ 3,300.00	
	Make and Take Commissions		\$ 396.00	\$ 223	\$ 396.00	
	Book, Bead and Tote Sales		\$ 1,700.00	\$ 1,149	\$ 1,700.00	
Class Fees		\$ 6,000	\$ 6,000.00	\$ 4,228	\$ 6,000.00	
Membership		\$ 3,450	\$ 3,500.00	\$ 2,219	\$ 3,500.00	
Miscellaneous		\$ 250	\$ 2,000.00	\$ 68	\$ 500.00	Includes library sales, bead challenge and other efforts
Sales Comm.		\$ 500	\$ 1,000.00	\$ 2,183	\$ 2,500.00	Increased due to larger number of classes and speakers/instructors
TOTAL		\$ 35,200	\$ 43,621.00	\$ 35,527	\$ 43,621.00	
EXPENSES						
Bazaar		\$ 19,000	\$ 22,650.00	\$ 18,240	\$ 19,725.00	
	Advertising		\$ 3,500.00	\$ 2,633	\$ 3,500.00	Includes additional advertising in surrounding counties
	License/Permits		\$ 250.00	\$ 240	\$ 250.00	Fire Marshal permit
	Classes (teacher fees)		\$ 1,650.00	\$ 752	\$ 825.00	2 half-day classes--1 Saturday, 1 Sunday
	Miscellaneous		\$ 200.00	\$ 61	\$ 200.00	
	Scottish Rite		\$ 16,100.00	\$ 13,628	\$ 14,000.00	Includes Corinthian, Compass, and Watts (half days)
	Supplies		\$ 950.00	\$ 926	\$ 950.00	Includes catering
Classes	Teacher fees	\$ 5,000	\$ 6,000.00	\$ 4,350	\$ 6,000.00	
Del Mar Fair		\$ 300	\$ 400.00	\$ 303	\$ 400.00	
	Prizes			\$ 75		
	Supplies			\$ 228		
Equipment		\$ 300	\$ 350.00	\$ -	\$ 350.00	Includes cost of a new projector
Facilities			\$ 1,250.00	\$ 1,970	\$ 2,900.00	Rent for the JCC
Gifts						
Honorariums/ Donations:	Mingei (15% of fundraising profits)	\$ 1,500	\$ 1,200.00	\$ 1,000	\$ -	We won't be at the museum in 2019
Hospitality	Hospitality	\$ 400	\$ 360	\$ 128	\$ 0	None. Volunteer only. Money being used for coffee service, included in Facilities budget
Internet		\$ 558	\$ 600.00	\$ 555	\$ 600.00	Fees for Go Daddy and Constant Contact
	Constant Contact	\$ 408		\$ 459	\$ 460.00	
	Web hosting	\$ 150		\$ 40	\$ -	Paid into 2020
Liability Insurance		\$ 900	\$ 950.00	\$ 952	\$ 975.00	
Library		\$ 300	\$ 300.00	\$ -	\$ 300.00	
Membership		\$ 200	\$ 200.00	\$ 36	\$ 200.00	
Miscellaneous		\$ 200	\$ 1,000.00	\$ 322	\$ 700.00	Includes cost of buying a copy of quickbooks
Newsletter						
Office supplies		\$ 100	\$ 100.00		\$ 100.00	
Outreach			\$ 500.00		\$ 500.00	Provides for expenses associated with events at Rady's Children's Hospital, Balboa Naval Hospital and other potential outreach events
PO box fee		\$ 218	\$ 218.00	\$ 228	\$ 230.00	
Prizes						
Prof. Fees		\$ 150	\$ 100.00	\$ 100		Annual cost of having accountant prepare income tax returns plus consultant fees (legal) for 501c3
Speakers and Travel		\$ 6,000	\$ 6,000.00	\$ 5,857	\$ 6,000.00	
	Speaker Fees			\$ 1,600		
	Speaker Expenses			\$ 4,257		
Sales Tax			\$ 120.00	\$ 98	\$ 120.00	Sales tax on Book and bead sales
TOTAL		\$ 35,684	\$ 42,298.00	\$ 34,139	\$ 39,100.00	